STUDY GUIDE FOR THE MIDTERM

1 Concepts

- theory & hypothesis
- causal mechanism
- rationalist explanation
- falsifiability
- · false consciousness
- map analogy
- · strategic choice
- strategic interaction
- preferences
- · unitary actor
- · composite actor
- preference aggregation
- preference cycles
- agenda-setting
- institutional constraints
- national interest
- · collective choice
- · information structure
- equilibrium
- rational behavior
- distribution of power
- war as costly lottery
- dissatisfied actor
- bargaining range
- · puzzle of war
- mutual optimism
- convergence of beliefs
- bluffing & sandbagging
- overconfidence
- agency problems
- window of opportunity
- civil-military relations
- credible commitment problem
- · large power shift
- bargaining surplus
- · preventive war
- preemptive war
- · international anarchy
- endogenous enforcement

- paradox of wanting peace
- · shadow of power
- · armed peace
- indivisibility
- Prisoner's Dilemma
- strict dominance
- Stag Hunt
- risk dominance
- Security Dilemma
- brute force
- · coercive diplomacy
- · strategic coercion
- deterrence
- compellence
- threat & promise
- trip wire / plate glass
- salami tactics
- direct & extended deterrence
- immediate & general deterrence
- constrain choice
- automatic fulfillment
- · relinquish initiative
- onus of escalation
- delegation
- burning bridges
- mutual alarm
- sever communication
- reputation
- endgame effect
- · strategic irrationality
- brinkmanship
- threat that leaves something to chance
- · autonomous risk
- limited retaliation
- hurt-more criterion

2 Cold War

- Bolsheviks
- Vladimir Lenin

- Joseph Stalin
- George Kennan
- capitalist encirclement
- · command planned economy
- war communism
- dictatorship of the proletariat
- collectivization
- five-year plans
- · cordon sanitaire
- International Monetary Fund
- World Bank
- General Agreement on Tariffs and Trade
- · security-seeker
- ideology-driven
- NATO
- Warsaw Pact
- iron curtain
- Cuban Missile Crisis
- Nikita Khrushchev
- Hungarian Revolt
- Prague Spring
- evil empire
- developed socialism
- Leonid Brezhnev
- Ronald Reagan
- Brezhnev Doctrine
- OPEC
- · apparatchik
- nomenklatura
- Mikhail Gorbachev
- perestroika
- glasnost
- demokratizatsiya
- uskorenie
- Sinatra Doctrine
- fall of Berlin Wall
- August Coup
- Boris Yeltsin
- Revolutions of 1989Soviet-Afghan War