

# Games

		<b>Player #1</b>	
		Option A	Option B
<b>Player #2</b>	Option A	Pay-off	Pay-off
	Option B	Pay-off	Pay-off

← An Outcome

**I. Zero-Sum Game: Game of Pure Conflict**

		You	
		Heads	Tails
Them	Heads	-1	+1
	Tails	+1	-1

**II. A. Non-Zero-Sum Game: Game of Pure Coordination**

		You	
		Heads	Tails
Them	Heads	+1	0
	Tails	0	+1

**II. B. Non-Zero-Sum Game: Mixed-Motive Game**

		You	
		Heads	Tails
Them	Heads	-2	+4
	Tails	+1	-2

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**Game of Chicken**

		USA	
		Swerve	Not Swerve
USSR	Swerve	-10	+100
	Not Swerve	+100	-∞